		STUDY MODULE DE	ESCRIE	PTION FORM				
	of the module/subject		<u> </u>	Code 1010135221011182958				
Field of		<u> </u>	Profil	e of study	1.0	Year /Semester		
Enviromental Engineering Extramural Second-				(general academic, practical) (brak)		1/2		
	path/specialty	cring Extramarar Occoma		ect offered in:		Course (compulsory, elective)		
Heating, Air Conditioning and And				Polish		obligatory		
Cycle o	f study:		Form of st	udy (full-time,part-time)			
	Second-c	ycle studies	part-time					
No. of h	nours					No. of credits		
Lectu	re: 8 Classes	s: - Laboratory: -	Proje	ct/seminars:	-	1		
Status		program (Basic, major, other)	(univers	(university-wide, from another field)				
Educati	on areas and fields of sci	(brak)			(br	ECTS distribution (number		
Educati	on areas and neids of sci	ence and art				and %)		
techi	nical sciences					1 100%		
ema tel. Wye ul. S	nż. Małgorzata Spycha ail: malgorzata.spycha 61 665 34 15 dział Inżynierii Zarządz Strzelecka 11 60-965 F equisites in term	la@put.poznan.pl zania	d social	competencies	:			
1	Knowledge	The student knows basic concep interpersonal rules	ts connected with social communication, knowledge of					
2	Skills	The student has the ability to per communication process, the abili	erceive, associate and interpret phenomena occurring in the lity to apply interpersonal rules.					
3	Social competencies	The student is aware of the impo teamwork skills.	ortance of	social communication	on in	work and private life,		
Assu	mptions and obj	ectives of the course:						
The ai socjety		mprove social skills ie persuasion, a	active liste	ening and recognitio	n of ı	manipulation techniques in		
	Study outco	mes and reference to the	educati	ional results fo	r a f	ield of study		
Knov	vledge:							
1. Stud	dent knows levels of so	ocial communication - [K_W12]						
	dent knows rules of pe							
		on techniqes [K_W1]						
Skills 1 Stu		o prawa porewazii podazaa kaza-	nikowanie	sio [K H04 K H	0F1			
	dent potrati zastosowa dent can actively listen	c prawa perswazji podczas komun [K. U01, K. U36]	iikowania	się [N_UU1, N_U	∠၁]			
3. The student is able to recognize the manipulation techniques and respond appropriately - [K_U01, K_U25]								
	al competencies:			11 -17	. –	· - •		
	dent can work in team							
2 Student can prepare and dive opinions in a universally understandable - IK K02 K K04 K K07								

Assessment methods of study outcomes

- activity in class,
- preparing a scene where social skills will be tested

3. Student can apply the right of persuasion when communicating. - [K_K02]

- test of communication knowledge

Faculty of Civil and Environmental Engineering

Course description

- 1. Different levels of social communication
- 2. Informing and convincing social influence
- 3. Manipulation as the main source of errors in social communication
- 4. Improving social communication active listening

Basic bibliography:

- 1. Cialdini, R., Wywieranie wpływu na ludzi. Gdańsk, 1996
- 2. Griffin E., Podstawy komunikacji społecznej. Gdańsk, 2003
- 3. Morreale S.P., Spitzberg B.H., Bargej.K., ?Komunikacja między ludźmi? Warszawa, 2007
- 4. Stewart J., ?Mosty zamiast murów, o komunikowaniu się między ludźmi?, Warszawa, 2002

Additional bibliography:

- 1. Spychała M., Communication competencies as a part of social competences in an organization, [w:] Popławski S., The social contexts of communication, Wydawnictwo Politechnika Poznańska, Poznań 2010, s.83-95
- 2. Spychała M., Social competencies of ethical manager in the modern enterprise, w: Corporate Social Responsibility? Conceptions, Theory and Practice, red. M. Spychała, Wydawnictwo Politechniki Poznańskiej, Poznań 2012

Result of average student's workload

Activity	Time (working hours)
1. Lectures	8
2. Consultation	4
3. Preperation for the test	4
4. test	1

Student's workload

Source of workload	hours	ECTS				
Total workload	25	1				
Contact hours	12	1				
Practical activities	8	1				